

From: [Shariff Shakir](#)
To: [IPA.ContactUs](#)
Subject: [External] Comments on IPA
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I am writing you to comment on the above mentioned plan.

I am a sales rep for AES Solar, a solar EPC in Carterville IL. I have struggled with a few aspects of the IPA SREC program and would like to issue a few comments.

First, the plan split the state into two groups based on utilities. Then each group was assigned a certain amount of power generation in the program. That split favored the northern portion of the state. This make sense from a population and power usage. However the southern portion of the state seems to have more potential for solar installations due to many single family homes and land ownership. In consideration for the future a more reasonable split based on this experience should be allotted.

The second issue I have seen is the sliding of the blocks. Making the decision to invest in solar doesn't happen overnight. It is a large investment that can take months of consideration before signing a contract. At the time of proposal I will quote current SREC value. When a client comes back to sign a contract the value has changed. Now they have to reconsider if that 4% or more loss of incentive is ok with them. I have had one deal deliberate long enough to go through 2 blocks. This really hinders decision making process and can prevent deals from going through and sadly may result in an installation not happening. I propose that one value for SRECs in each system size range be determined and averaged out then the only pressure will be if there is money available or if they will have to apply in the following year.

I appreciate you taking my comments. I am fairly new to the industry so it is likely that I do not fully understand the complexities of this system. Please still consider my experience and opinion.

Best
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