



Illinois Solar Energy Association

Illinois Power Agency Staff,

9/14/2016

The undersigned business members of the Illinois Solar Energy Association (ISEA) express our full support for the Illinois Power Agency's recommendation to allow for speculative bidding for new installations <25kW in the 2017 DG Procurement.

The previously held Supplemental PV Procurements ensured that Illinois solar installation companies have had a financial resource to offer new and future customers. This opportunity has proven to be critical given the absence of the Illinois State DG Solar and Wind Rebate and Grant Program.

As you are aware, the final speculative RECs won during the March 2016 SPV Procurement must be identified by December 2016 before expiring. These RECs represent the only current state financial incentive for Illinois solar installation companies to offer their prospective customers.

Although still fledgling, the Illinois solar industry is building momentum in both sales and statewide knowledge of the technology as a viable investment. In order for the industry to continue to move forward, it needs a stable incentive opportunity in 2017.

The potential lack of an identified state incentive in 2017 threatens the future of the solar industry in Illinois and will likely cause a major reduction in solar installations pending other potential solutions such as the passage of a new state RPS, which if passed in the fall of 2016 will not provide concrete state incentives until the summer of 2017 at the earliest.

In addition, we request that the 2017 DG Procurement be divided into two or more events to allow for broader participation. There are numerous advantages to this approach; including the removal of a barrier to entry, management of the capital requirements of installers and project developers as well as greater flexibility of timing and consistency across all system sizes and types.

The established Illinois Solar Industry highly recommends that speculative bids are allowed as outlined in the proposed 2017 DG Procurement Plan. This opportunity along with multiple procurements will ensure that the industry will have the opportunity to continue to grow.

Thank you for your consideration,

Advanced Energy Solutions	GRNE Solutions	Shamrock Electric Co., Inc.
Ailey Solar Electric	Hands on Training	Solar Micronics, Inc.
API Solar	Independence Renewable Energy	Solar Service, Inc.
Carbon Solutions Group	Kapital Electric	SRECTrade, Inc.
Carlson Solar	Magitek Energy Solutions, Inc.	StraightUp Solar
Community Green Energy	Microgrid Energy	Tick Tock Energy, Inc.
Continental Electric	Peterson Electric Panel MFG. Co.,	WCP Solar
Earth Wind & Solar Energy, LLC	Rethink Electric	WINDFREE SOLAR ENERGY
Eco-Solar Solutions, LLC.	RockWind Venture Partners	COMPANY
EFS Energy	Saint Charles Solar LLC	WindSolarUSA, Inc.